François de TROGOFF 49, rue du Chevalier de la Barre 92130 ISSY les MOULINEAUX - France



EXPERT on the SAP PS MODULE logistic and finance, Integration with all modules including variant configuration, All versions up to ECC6

Engineering-to-order design specialist, Near 30 years of experience in the design and build of IT systems, More than 20 years of SAP R/3 practice, PS trainer for SAP France

Functional architecture, Feasibility and opportunity studies, invitation to tender, proposal, Transition manager, team organization and management, Prototyping, mock-up, trainings

Main last contracts		
CLIENT	DATES	contract
LINXIS Group	November 2017 / December 2017	Design of a quotation tool based on the Easy Cost Planning functionalities.
GENERAL ELECTRIC - GRID	April 2017 / October 2017	Functional architect PS/MM. Design and implementations of interfaces between Primavera and SAP.
ALSTOM TRANSPORT	January 2017 / April 2017	Functional architect PS/SD. Trainings in the USA.
SCHNEIDER	December 2014 / December 2016	Responsible for the roll out of a core system on the French front office as team leader of the PM&S stream (PS / SD / MM / SM / CATS).
ACI – RENAULT	June 2014 / October 2014	PS logistic consultant and integrator SD/MM/PP
ALCATEL SUBMARINE NETWORKS - France	November 2013 / March 2014	PS logistic consultant
SAGEM DS - France	February 2012 / July 2013	Information System architect, transition manager.
AREVA NP - France	December 2007 / January 2012	Design and implementation of several project management oriented solutions. Responsible for an international team PS/SD/CATS. Transition manager.
SAP France - France	1999 to 2003	Trainer for all the PS courses, as well as basic trainings.

# Main last contracts

Updated 01/2017

## INDEPENDANT CONSULTANT

### **DETAILED EXPERIENCE**

### Short contracts (< 10 days) since August 1998, as independent consultant

Various contracts related to consulting, expertise and trainings, with SAP partners or not.

- SAP France Training PARIS France, trainings SAP20, CA080, CA800, CA820, CA830, CA840, D34PS, D346PS, D446PS
- AIR FRANCE CAP GEMINI Orly France, expertise
- EADS D&S Elancourt France, training
- MBDA Le Plessis Robinson France, feasibility study
- ALCATEL SPACE Toulouse France, consulting
- MOLLERTECH Châteauroux France, expertise
- EADS Launch Vehicles Les Mureaux France, expertise
- CAPGEMINI La Défense France, consulting and expertise for invitations to tender support
- Autoroutes du Sud de la France Avignon France, expertise and training
- INGENICO Puteaux France, consulting
- Groupe AMA Noisy le Grand France, expertise
- AXISSE Issy les Moulineaux France, expertise and training
- ROQUETTES Frères Lestrem France, training
- THALES Vitré France, training
- VINCI Consulting Paris France, expertise
- EADS LV Les Mureaux France, expertise
- TURBOMECA Pau France, training
- ELIDA FABERGE Compiègne France, consulting/expertise
- SOGREAH Grenoble France, expertise
- PLAUT Consulting Paris France, training
- LINDE GAZ Toulouse France, expertise
- CGA Bondoufle France, consulting/expertise
- ALSTOM POWER SERVICES Levallois France, expertise
- PSA, project VAINCI Poissy France, expertise
- PSA, project Odyssée Neuilly France, consulting/expertise
- PYROALLIANCE Les Mureaux France, consulting/expertise
- PEUGEOT/CITROEN SPORT Vélizy France, expertise
- CS TELECOM Fontenay aux Roses France, consulting/expertise
- ALCATEL SRD Vélizy France, training
- MESSIER-BUGATTI Vélizy France, consulting/training

## Science of the second s

## November 2017 to December 2017

Design of a project quotation tool based on the Easy Cost Planning. functionalities Design of associated enhancements. Project on going.

## SENERAL ELECTRIC – GRID – La Défense PARIS

### April 2017 to October 2017

SAP PS functional architect. GE is implementing a strategic transformation project in the GRID entity. The accuracy of the data between Primavera and SAP PS/MM must be improved. Design and implementation of new project structures common to the 2 systems. Design and implementation of 2 interfaces for the hours postings and the procurement tracking. Work with offshore resources.

# SALSTOM TRANSPORT / DELOITTE

### January 2017 to April 2017

SAP PS functional architect in the stream "Projects and Contracts". Responsible for the integrity of the core system functionalities. Preparation of a full set of PS training documents and training of US people in Rochester and Kansas City.

# SCHNEIDER / ACCENTURE

### December 2014 to December 2016

Deployment of the BRIDGE core system on the French front office. Stream leader of the project management domain. Involvement on the full deployment lifecycle with strong integrations between SD/PS, PS/MM, PS/SM, FI, CO and CATS.

Work with offshore resources.

## Sector Se

## June 2014 to October 2014

Definition of a PS solution in the context of new functionalities for the management of production prototypes. Preparation and follow-up of workshops. Design of the solution specifications related to the projects structures, the external and internal procurements (procurement and production) as well as the deliveries.

### Alcatel Submarine Networks – Alcatel-Lucent – Villarceaux/Calais - France

## November 2013 to March 2014

Requirements definition and implementation of functionalities on ECC6 PS. The functionalities are related to the management of external material procurements and customer deliveries on submarine networks contracts, including undersea fiber optic cables. Tuning and optimization of the existing solution, controlling and finances oriented.

### SAGEM Defense and Security – Groupe SAFRAN – Paris - France

#### February 2012 to July 2013

Information System architect and transition manager for SAGEM DS IT department. Creation of the architecture office. Set up of the SAGEM applications reference frame and of the resulting cartography. Definition and implementation of the SAP maintenance processes based on releases and definition of the associated control tools. Definition of the required SAP landscapes (4500 SAP users) in line with SAFRAN policy. Qualification of the SAP and non SAP change requests. Management of important SAP and non-SAP functional pre-studies. Management of RFI for foreign SAP implementations. Launching of the of migration project from BW to SAP BI HANA. Launching of the Solution Manager Documentation set-up (in line with the SAFRAN IT).

## 🖶 AREVA NP – La Défense – Colombes - France

#### December 2007 to January 2012

AMBITION Project (20.000 SAP users). Design of operational projects structures (8 to 10.000 WBS elements) on 8 business cases. Definition and implementation of specific transactions for integrated Result Analysis calculation, taking into account intra-group purchasing and selling flows, with regards to margin per companies and profit centers.

Involvement in the core-system design and build. Deployment in France, Germany, USA as well as local deployments. Implementation of heavy developments around the project controlling.

Involvement in integration projects between Primavera and ECC6 including reporting tools. Set up of claims management.

Responsible for the delivery team: up to 18 people in France, Germany and USA, on the SD, PS and HR/CATS modules, inside the AREVA SAP SC3 Skill center.

Transition manager: management of the team during the roll-out phases, the stabilization phase and the outsourcing phase.

Worldwide project. Language: English.

ECC 6. FI, CO, MM, PM, PP, SD, PS, CATS, MII. Reporting with BI. Solution Manager.

# FREMANTLE Media – Issy-les-Moulineaux - France

### September 2007 to November 2007

Change management and business support on project management functionalities (television productions) after a roll-out done by the headquarter RTL.

# SALCATEL-LUCENT / CAP GEMINI – Massy Palaiseau - France

#### July 2006 to September 2007

Responsible for the project Enterprise Project Management into the I&T management department. Solution design of a new controlling project management solution. The solution is dedicated to the project controllers' community as well as the project managers' community. Management of the project from the initiation of the project plan up to the conversion and the go live. Monitoring of the various phases of the project including resources management.

## SCHNEIDER / CAP GEMINI – Rueil-Malmaison – France/India

#### December 2004 to May 2006

Domain leader for the configure-to-order and project-to-order processes. (« Equipments and Projects »). Organization and management of the blue print and build phases. Team management. Integration management with 11 other domains (CO, SD, FI, MM, SR, PP, CRM, LO, BC, BW, Tech). Gap analysis in Delhi (India). Use of the PMO methods of CAP GEMINI. ECC 5.0 (all modules except HR), BW, APO, CRM, SRM, Solution Manager.

Worldwide project. Language: English.

### 👽 I2E – STERIA – Aix en Provence - France

### September 2004 to December 2004

Reshaping of the PS solution taking into account the integration with CO/MM/SD and HR/CATS of SAP. Rescripting of the project management procedures.

# SUD DE LA FRANCE – Avignon - France

#### June to July 2004

Build of a prototype for project costing in a real estate environment. Blue print, workshop management, Integration definition with CO, IM and MM, prototyping, team management.

## PECHINEY AMT - ECL – Ronchin - France

### February 2003 to September 2004

Responsible for the project management domain during the implementation of SAP R/3 4.6C in ECL. Blueprint, integration management with SD, PP, MM and CO, workshop management, prototyping, building, management of the PS team. Full integration with PS/PP/MM/SD/CO/CATS.

# 🗣 INGENICO – Puteaux - France

#### January 2003

Blue print and implementation of HR/CATS for time tracking on projects. CATS/CO. 4.6C.

## PECHINEY RHENALU – Voreppe / La Défense - France

#### September 2002 to February 2003

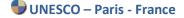
Responsible for the migration from 3.1 to 4.6C of the project management domain of the Voreppe Research Centre, in the scope of a wide convergence project, merging various R/3 environments. Secteur : Industrie

## PECHINEY RHENALU – Voreppe/Grenoble - France

#### April 2002 to December 2002

Consulting and expertise for the definition and the realization of PS planning tools, dedicated to the management of an aluminum factory construction (Smelter). Coaching during the blue print, development, implementation and training phases.

PS/FI/CO/MM/DMS. 4.6C.



#### January 2002 to June 2002

Functional adaptations and improvements of the flows and procedures. Key users training and monitoring. Assistance to final users. Production of documents about tips and tricks.

## France LOISIRS / SAP France – Paris - France

#### April 2001 to May 2001

Design of the Business Blue Print for books productions. Choice of the solutions and prototyping. Training of the key users.

## SICBT - RIETER / CAP GEMINI – Valence - France

#### January 2001 to July 2001

Responsible of the Project Management process. Blue print of the project management flows. Organization and management of the workshops. Choice of the solutions and preparation to going live.

## ISMECA Services S.A. – La Chaux-de-Fonds – SWITZELAND/USA

#### June 1999 to May 2002

Design and validation of the engineering-to-order processes as well as the project management processes. (dates, capacities, components management...). Definition of training sessions, achievement of training material and training of the MRP agents and of the project managers. Recurrent consulting missions to train the project managers to the operational management project and to motivate them.

## RENAULT – SAP Competence center - Boulogne Billancourt – Guyancourt - France

#### November 1999 to February 2000

Various Trainings, implementation audits, integration between asset management and project management, prototyping based on capacities management and milestones management.

# 🖶 ATOS Intégration – La défense - France

#### August 1998 to May 1999

**First** 

*freelance* 

<mark>contract</mark>

Nessy program. Responsible for the Project System functional design, the management of the CO and PS teams during the build phase, as well as the functional consistence and the training of the Key users and junior consultants.

STRADIA	October 1996	- July 1998	
	- SCHIN - LABOI - BRAKI - PECHI - GAZ d	consulting contracts for <b>STRADIA</b> : IDLER, Mulhouse France RATOIRES ROCHE Pharma / ORACLE, Levallois France E France, Grigny France NEY, Grenoble France e France, Issy-les-Moulineaux France CUR MERIEUX SERUMS ET VACCINS (PMSV), Paris France	
	Various projects for STRADIA:		
	- ELF AI - ELECT	A ERICSSON TELECOMMUNICATION / CAP GEMINI – Massy Palaiseau NTAR France - Centre de Recherche de Elf Solaize - Lyon RICITE DE FRANCE - Direction de l'Équipement - La Défense PCI - Vélizy	
STERIA	1995 - 1996		
	EDF - Direction	de l'Exploitation, de la Production et du Transport - GDMI de saint Denis.	
CAP SESA H	IOSKINS	1994 - 1995	
<mark>First SAP</mark> project		NSUMER ELECTRONIC - Marketing France - Courbevoie RGY SYSTEM France - Chatou	
	And before		
CAP SESA INDUSTRIE 1989 -1994			
<b>HELIAS</b> and	I STI		
Société JOI		- 1989	
Jonete Jon	1979 -	1981	