



Hubert POULIQUEN
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Married / Civil Partner
2 children's
38 years old– French

SUPPLY CHAIN MANAGEMENT EXPERT

Professional Experience

<p><i>Since June 2011</i></p> <p>SIAé – Industrial Services For Naval Aviation Armies</p>	<p>APO-DP expert for Realization</p> <p>For the French Ministry of Defense, project for management of the maintenance services for all the airplanes for all the French armies:</p> <ul style="list-style-type: none"> ✓ Detailed conception documents corrections ✓ Realization in APO-DP including: <ul style="list-style-type: none"> ▪ Statistical Forecast Calculation ▪ Statistical calculation ratio for planning in APO (update PPM/BOM regarding past consumption for the components) ▪ Interfaces with ECC (SD, PS, MM) for Master Data and Transactional Data ✓ Customizing Transport, training documentation realization, training, integrated tests...
<p><i>October 2010 – June 2011</i></p> <p>Group YVES ROCHER</p>	<p>Functional SCM & APO Expert</p> <p>For YVES ROCHER, upgrade project from APO 4.0 version to APO 7.0:</p> <ul style="list-style-type: none"> ✓ Test and Correction after migration ✓ BW upgrade objects from 3.x version to 7.x version ✓ Working with development team to test and specify how doing the migration for specific reports ✓ Working with customer teams (functional and internal SAP Consultants) for testing and training on new APO functionalities
<p><i>Mai 2010 – September 2010</i></p> <p>SEB Group</p>	<p>Functional SCM & APO Expert</p> <p>For SEB Group, New Project for Distribution Planning Management for European continent: Design of the Core Model.</p> <ul style="list-style-type: none"> ✓ Functional expertise on Forecasting, Distribution Planning and gATP ✓ Workshop management with European team (French, Spanish, German, Hungarian Key users and Local Supply Chain Director) ✓ Review and Definition of homogeneous process for forecasting and distribution planning ✓ Build of Demo in APO to illustrate to-be process in the future system
<p><i>November 2009 – December 2010</i></p> <p>ALCAN / AMCOR</p>	<p>Functional SCM & APO Expert</p> <p>For ALCAN Fresh Market Packaging Industry, SAP ECC and APO Roll-Out Project:</p> <ul style="list-style-type: none"> ✓ Senior Expert on APO-DP, SNP, PP/DS and gATP ✓ Core model Review and gap analysis for the 2 plants concerned with the roll out ✓ APO Customising for DP, SNP, PP/DS and gATP including CIF ✓ APO documentation and training Internal Consultants and Key Users for the AMCOR Solution

<p>May 2009 – June 2010</p> <p>UGITECH</p>	<p>SCM / APO Expert</p> <p>For UGITECH, Steel Industry, SAP ECC and APO Project, with configurable products:</p> <ul style="list-style-type: none"> ✓ Senior Expert on APO-DP, SNP and gATP ✓ Detailed Conception Review and adaptation regarding SAP possibilities ✓ Integration between APO and ECC6 (upload via BW/BI, Release APO-DP APO-PP/DS, CIF Management...) ✓ Customizing for APO Demand Planning and gATP 5.10 ✓ APO documentation and training Internal consultants for the UGITECH Solution
<p>January 2008 – May 2009</p> <p>And June 2009 – June 2011</p> <p>BRASSERIES KRONENBOURG</p>	<p>SCM Project Manager & Senior Consultant + Maintenance APO</p> <p>For KRONENBOURG, Food Industry (beers), SAP APO 5.00 implementation project:</p> <ul style="list-style-type: none"> ✓ Total reorganization of the Logistic network with 4 new warehouses to be opened with transportation lanes by train to organize ✓ Definition of the to be processes for Forecasting and Distribution Planning ✓ Customizing for APO DP: <ul style="list-style-type: none"> ▪ Forecasting with univariate and MLR profiles ▪ Using Promotions within APO ✓ Customizing for SNP & PP/DS 5.00: <ul style="list-style-type: none"> ▪ Heuristic, Deployment, TLB ▪ Capacity check on transportation lanes and warehouse stocks ✓ Management of the tests, training, Go Live preparation and support ✓ Integration with PP/DS ✓ Since June 2009, Support and Evolutions on DP / SNP Solution
<p>December 2007 – May 2009</p> <p>3A Group Maison Boncolac</p>	<p>SCM Project Manager & Senior Consultant</p> <p>For 3A GROUP, Food Industry, SAP R/3 and APO Project:</p> <ul style="list-style-type: none"> ✓ Team leader: management of the APO Project ✓ Definition of the Forecast Processes for the company ✓ Integration between APO and R/3 for the Processes (functional and SAP APO, SAP R/3 Customizing) ✓ Customizing for APO Demand Planning 5.00 ✓ APO documentation and Functional Processes documentation. ✓ Management of the tests, training, Go Live preparation and support
<p>August 2007 – November 2007</p> <p>BPB Placoplatre SAINT GOBAIN Group</p>	<p>SAP Support Factory for Going Live</p> <p>For BPB Placoplatre, SAP local support for simulation and Going Live for a R/3 project (SD, MM, PP, FI, CO):</p> <ul style="list-style-type: none"> ✓ Simulation coordination (local and with central team) ✓ Going Live coordination (local and with central team)
<p>March 2006 -</p> <p>IBM Business Consulting Services DELPEYRAT</p>	<p>Supply Chain Functional Expert Consultant</p> <p>For DELPEYRAT, Food Industry, SAP R/3, APO and BW Project:</p> <ul style="list-style-type: none"> ✓ Definition of the Forecast and Production Planning Processes for the company ✓ Integration between APO and R/3 for the Planning Processes (functional and SAP APO, SAP R/3 Customizing) ✓ Customizing for APO Demand Planning and Supply Network Planning ✓ APO documentation and Functional Processes documentation. ✓ Management of the tests, training and Go Live preparation

<p>March 2006 – July 2007</p> <p>PIERRE FABRE</p>	<p>Supply Chain Functional Expert Consultant</p> <p>For Pierre FABRE, Pharmacy Industry, Worldwide SAP APO with R/3 Project:</p> <ul style="list-style-type: none"> ✓ Project Management consulting ✓ Customizing corrections within APO-DP and SNP ✓ Processes redefinition for forecasting and planning ✓ Organisational redefinition for SCM functions for Pierre FABRE
<p>August 2004 - March 2006</p> <p>SAP France YVES ROCHER</p>	<p>Supply Chain Planning Manager - Functional Expert</p> <p>For YVES ROCHER, Cosmetic Industry, Worldwide Supply Chain project with APO implementation with APO-DP, SNP in 4.0 version :</p> <ul style="list-style-type: none"> ✓ Management of the APO Team, functional, integration and technical APO consultants ✓ Functional Design of the solution for Collaborative Forecast and Challenge of the Demand with worldwide Sales Organization. ✓ Functional Design of the solution for Distribution Planning, Production Planning and Integration with Plant scheduling. ✓ Reporting functional design and APO-BW customizing ✓ Suggestion and validation for business rules and reengineering with Client Direction committee. ✓ Customizing and customizing management for APO-DP, APO-SNP, R/3 Integration, Legacy integration via SAP-Xi ✓ Preparing and managing tests, stress tests and integration tests. ✓ Management for Data extraction, preparation and migration ✓ Go Lives management and support for the project
<p>October 2003 – August 2004</p> <p>RHODIA</p>	<p>Supply Chain Planning Functional Expert Consultant</p> <p>For RHODIA, Chemistry Industry, European SAP R/3, APO and BW Project:</p> <ul style="list-style-type: none"> ✓ Definition of the Forecast and Production Planning Processes for one company of Rhodia group. ✓ Integration between APO and R/3 for the Planning Processes (functional and SAP APO/SAP R/3 Customizing) ✓ Integration Tests Management, Key Users coaching, Training Management. ✓ Customizing for APO Demand Planning and Supply Network Planning ✓ APO documentation and Functional Processes documentation.
<p>Since 2003</p> <p>SAP France</p>	<p>SAP - APO Trainer & SAP Partner</p> <ul style="list-style-type: none"> ✓ Trainer for SAP France on APO (Advanced Planner and Optimizer) DP (Demand Planning) module. ✓ Customizing APO DP, SNP and PP/DS for Clients Demonstrations: <ul style="list-style-type: none"> ▪ Food Business ▪ Cosmetic Industry ▪ ...
<p>April 2003 - October 2003</p> <p>SAINT-GOBAIN PAM</p>	<p>Team Leader APO-DP & BW</p> <ul style="list-style-type: none"> ✓ French Project for Saint-Gobain Cast Iron Business. ✓ Framing of the functional solution suggested to forecast and planning. ✓ Customizing within R/3, APO-DP and APO-BW : <ul style="list-style-type: none"> ▪ Information Structures in R/3 (LIS) for APO-R/3 integration ▪ BW Info-Cubes, routines and updates rules for inbound and outbound flow within APO. ▪ BW Queries and Workbooks for Supply Chain Reports.

<p>January 2003 – April 2003</p> <p>PANASONIC</p>	<p>Team Leader APO-Global Available to Promise</p> <ul style="list-style-type: none"> ✓ French Roll-Out for PANASONIC R/3 and APO ✓ Definition of the ATP functional rules for French PANASONIC company Sales and Distribution ✓ Customizing within R/3-SD and APO-Global ATP ✓ Management for users testing ✓ Documentation
<p>October 2002 - January 2003</p> <p>ALTADIS</p>	<p>Freelance Consultant - Team Leader APO-DP, SNP</p> <ul style="list-style-type: none"> ✓ Full SAP R/3, APO – DP, SNP and PPDS implementation Project in Tobacco industry (Core Phase in France and Spain) ✓ Definition of the Demand Planning, Distribution and Production Planning flow and Best Practices recommendations ✓ Definition of the interfaces with R/3 and the other Legacy Systems ✓ Customizing for the standard interfaces between APO and R/3 (CIF, LIS and Data Sources) ✓ Management of the customizing for APO-Demand Planning (3.1 version)
<p>January 2002 – September 2002</p> <p>Accenture CARTIER</p>	<p>Senior Consultant - Functional SCM and SAP/APO Expert</p> <ul style="list-style-type: none"> ✓ APO - DP and SNP implementation Project : SCM Worldwide in luxury industry (2 projects : France and Switzerland) ✓ Definition of the Demand and Distribution flow: <ul style="list-style-type: none"> ▪ Forecast (Demand Planning) ▪ Distribution Planning (Supply Network Planning Long term) ▪ Production Planning (SNP "Short Term") ✓ General Conception and Detailed Conception for those 2 businesses. ✓ Customizing of APO-DP, SNP for the 2 projects. ✓ Writing documents for the customizing, the specific development/Interfaces plus the training. ✓ Tests of the specific development and interfaces. ✓ Training.
<p>February 2001 – December 2001</p> <p>Accenture Marie Saint Hubert</p>	<p>Functional Consultant SAP-APO / Demand Planning Forecast Management</p> <ul style="list-style-type: none"> ✓ SAP and APO-DP Implementation Project : SCM France in food industry (frozen and fresh foods) ✓ Definition of the Demand and Distribution flow. ✓ Customizing of the APO-Demand Planning 3.0A ✓ Extraction of the Master Data and Sales Historical data (from old legacy system) and load in APO. ✓ Definition of the interfaces R/3-APO (master data and historical data). ✓ Definition of the interfaces APO-BW for central data-warehouse uploads (reporting). ✓ Training and user's support.
<p>February 2000 - January 2001</p> <p>Accenture Marie Saint Hubert</p>	<p>Project User Manager - Forecast / Distribution Planning</p> <ul style="list-style-type: none"> ✓ Project team coordination and meeting coordination. ✓ Definition of the Demand and Distribution Flow and recommendation of the « best practice ». ✓ Recommendations and validation of those best practice with head managers. ✓ Customizing of the SAP R/3 (MRP) and SAP/APO (DP). ✓ Writing training documents plus trainings of the key users.

<p>September 1998 - February 2000</p> <p>(Générale Traiteur – DANONE Group)</p>	<p>Forecast Manager</p> <ul style="list-style-type: none"> ✓ Recommendations and reorganization of the customer service (21 persons) for optimization of the Forecast Sales. ✓ Programming and implementation of a new forecast system (with Microsoft Access). ✓ Elaboration of the Forecasts, follow of the business, risk monitoring for the wholly society: centralization and management of the information flow (between salesman, marketing, planning, plants, warehouse). ✓ Monitoring of the Industrial and Commercial risk with promotions. ✓ Training of the Commercial assistant (11 persons) for forecasting methods.
<p>June 1997 - September 1998</p> <p>(Générale Traiteur – DANONE Group)</p>	<p>Industrial Planning Manager (Panzani Europe)</p> <ul style="list-style-type: none"> ✓ Internal Audit of the practices between Planning Service, Plants and Warehouse. ✓ Recommendations and Implementation of the good practices for a better Supply Chain. ✓ Elaboration of the Supply Chain indicator for the society. ✓ Elaboration of the Production Planning. ✓ Definition of the stocks target level in the warehouse. ✓ Monitoring of the orders delivering and management of the non-delivered orders.
<p>November 1996 - April 1997</p> <p>(Générale Traiteur – DANONE Group)</p>	<p>Organization of a Supply Chain Service</p> <p>Internal Audit of the Supply Chain for the society (practices, business and information systems).</p> <ul style="list-style-type: none"> ✓ Programming and implementation of a planning system (Microsoft Access). ✓ Writing a case study: « Management of the Supply Chain for a better Customer Satisfaction ».

Studies

- June 1997:* Engineer degree specialized in food business (ESA - Angers - France)
June 1991: Bachelor's degree D (Biology and Mathematics)

Computer Knowledge

- Expert User of software (Excel, Word, Power-Point, Access programming level, FileMaker Pro Advanced)
- Also good knowledge of Mac / Apple environments (MAC OS X)
- Internet (Internet explorer, safari, outlook express, outlook, lotus notes, mac mail)
- **SAP APO Expert:**
 - APO – Demand Planning (from version 2.0 to 7.0); more than 10 successful go-live
 - APO – Supply Network Planning (from version 3.0 to 7.0) with Heuristics, Deployment, TLB, CTM, Optimizer using capacity check
 - APO – R/3 using CIF interface (standard or with user exit specifications)
 - APO – Global Available To Promise (versions 3.0 to 7.0)
 - APO – PP/DS (versions 3.0, 4.1, 5.0, 5.1, 7.0)
 - APO – TP/VS : have made customizing for demonstration
 - Integration between APO and Legacy system through SAP Xi
 - BW (Administrator Workbench and query with business explorer & analyser)
 - Good Knowledge of the SAP R/3, PP-PI, MM and SD (sales and transport)

Complementary Information

English: fluent
Spanish: bases

- January 2003:* Creation and Management of SCM-IT Consulting Company
February 2000: Creation and administration of web sites.
Sept 95 / Sept 96: Vice-president of a student association.
January 1995: Creation of a student newspaper.
January / December 94: Creation and presidency of a student association.

Regular Sports Practices: Squash, Funboard, Snowboard, Golf, Sail